# Shelter Operations

# Using Best Practice to maximise organisational resources and efficiency

Dr Ann Enright – Shelter Veterinarian Cat Protection Society of Victoria

#### A little about me:

- ▶ 18 yrs in Human Resources
- 2008 BVMS Murdoch Uni, Perth WA
- 2016-UF Graduate Cert in Shelter Medicine
- 2017 Fellowship in Shelter Medicine UW/ UC Davis
- Worked, volunteered & visited shelters in Australia, UK, Greece, Italy, Spain, USA

Motto: Make a difference & Shape the Future

#### Cat Protection Society of Victoria

- Cat only shelter
- Started 1947
- Not for profit, open admission
- Permit 300 cats on site
- 2 Council contracts
- Current annual intake  $\approx 1,500/yr$
- Rehome  $\approx 95\%$
- ▶ Euthanasia  $\approx 5\%$  –ill health & temperament only



#### Best Practice- what is it??

- Using programmes, procedures & partnerships to increase lifesaving
- Maximising opportunities for animals in your care.... essentially
  - 1 Live release rate
  - **↓ Intake**

## It's about knowing....

- Capacity for care
- Length of Stay (LOS)
- Barriers
- Data know what you are dealing with

#### Cats & Kittens on Site

	2016				
	Jan	Feb	March		
Intake	122	120	97		
Adoptions	108	71	73		
Plus previous month	139	+ 153	+202		
Total Onsite	153	202	226		



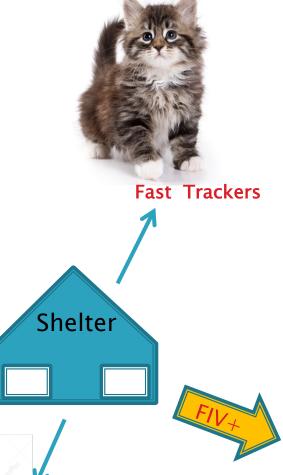
#### C4C

- $\Rightarrow$  220 on site
- Rampant URI & kitten diarrhoea
- Meeting our C4C???



#### What we did.....

- Assessed our C4C
- 2. Length of Stay (LOS)
- 3. Barrier = Adoption Rate
  - introduced pathways



**Seniors** 



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#### C4C

- Determined ideal 'Maximum number'= 66 cats (226)
- Million Cat Challenge 5 initiatives



C4C
Managed Admission
Removing adoption barriers
Alternatives to Intake
Return to field

#### Managed Admission

- ▶ Reduced on site numbers = ↓ ↓ Stress
- Housing portals/ hide spots
- Surrendered fractious cat owner (reclaim)
- Snip 'n' Chip programme desex & microchip
  - Surrender kittens, desex mum free

- Health care card discount 25%
- Council voucher 25%
  = 50% discount

#### Managed Admission cont

- Provide special diets at cost
- Consultant Behaviourist
- Available adoption pens determined surgery rate
- Council programme -

Free desexing, microchipping & registration

#### Managed Admission cont....

- Introduced surrender appointments
  - appointed 'Intake counsellors'
- Foster Care programme
  - Surrender to Foster esp kittens/queen
  - Foster to adopt
- Alternate adoption pathways
  - Seniors for Seniors, FIV, Skin conditions
  - Conditional Adoptions

#### Cats & Kittens on site

		2016		2017			
	Jan	Feb	March	Jan	Feb	March	
Intake	122	120	97	107	116	126	
Adoptions	108	71	73	125	105	78	
Plus previous month	139	+153	+202	+55	+37	+48	
Total on site	153	202	226	37	48	69	

#### All these little things led to...

- ▶ ↓ LOS
- Only cat flu incoming animals
- Ran out of cats/kittens mid kitten season
  - $\rightarrow$  Able to transfer 50 (334)cats in!
  - → Staff buy in

#### Importance of Data

# Know your numbers

How much does each animal cost your organisation....

- a. From initial call?
- b. Catch / Arrival?
- c. Redirect/House?
- d. Re-home?

# Importance of Data

	Av no. of cats on site	No. of vaccines	Total vax \$	food & KH \$/day	vet \$/day/ cat	Meds \$/day	daily cost	Days in Month	Total \$/ Month
Jan-16	153	2.00	20.00	6.00	3.50	5.63	15	31	74,798
Feb-16	202	2.00	20.00	6.00	3.50	5.63	15	29	88,602
Mar-16	226	2.00	20.00	6.00	3.50	5.63	15	31	105,966
Apr-16	120	2.00	20.00	6.00	3.50	5.25	15	30	53,100
May-16	92	1.00	10.00	6.00	3.50	5.25	15	31	42,067

Cost \$364,533

	Av no. of cats on site	Total vax \$	food & KH \$/day	Vet \$/day/ cat	Meds \$/day	Daily cost	Days in Month	Total \$/ Month
Jan-17	37	10.00	6.00	-	-	6 .00	31	7,252
Feb-17	48	10.00	6.00	-	-	6 .00	28	8,544
Mar-17	69	10.00	6.00	-	-	6 .00	31	13,524
Apr-17	54	10.00	6.00	-		6 .00	30	10,260
May-17	42	10.00	6.00	-		6.00	31	8,232

\$ 47,812

\$364,533 -\$ 47,812

Saving \$316,721

### In Summary - What Worked

- #1 ↓ number of animals on site!!
  Know Your Maximum No. eg 66
- Data know your costs
- Managed Admission Appointments
  - Surrender Counsellors
  - Snip 'n' chip
- Adoption Pathways

5 months - saved \$316,721

# Saving 10K Cat Challenge



MCC - Save 1,000,000 in 5 yrs



Achieved in 4 yrs

- Australian initiative 10,000 in 3 Yrs
- Interested??

Email: aenright7@gmail.com

# Thank you!

Remember to continue to strive to

Make a difference &
Shape the Future

Dr Ann Enright

aenright7@gmail.com

